



ABC BOAT MANAGEMENT



ABC BOAT MANAGEMENT

Here's how you can enjoy all the pleasures of boating without any hassle.
Read on to learn more about how we can help...



ABC BOAT MANAGEMENT





ABC LEISURE GROUP

ABC BOAT MANAGEMENT (ABCBM)

is a subsidiary of

ABC LEISURE GROUP (ABCLG)

www.everythingcanalboats.com

Who are we?



ALVECHURCH
WATERWAY HOLIDAYS



UK BOAT HIRE



ABC LEISURE GROUP

- ABC Leisure Group (ABCLG) is formerly Alvechurch Boat Centres.
- ABCLG is a financially secure company.
- The largest canal based multi site operator.
- A Boat Management Business with 100 boats.
- 14 bases for holiday hire with over 200 hire boats.
- 2 Boat building operations.
- 10 marinas with moorings and all associated boat repair and marina services. Plus agreements with other operators to operate boats on their marinas.
- A brokerage operation selling boat shares and boats.
- A vast wealth of technical knowledge and experience.



ABC LEISURE GROUP

Narrow Boats.....Broad Horizons

Our 14 Locations



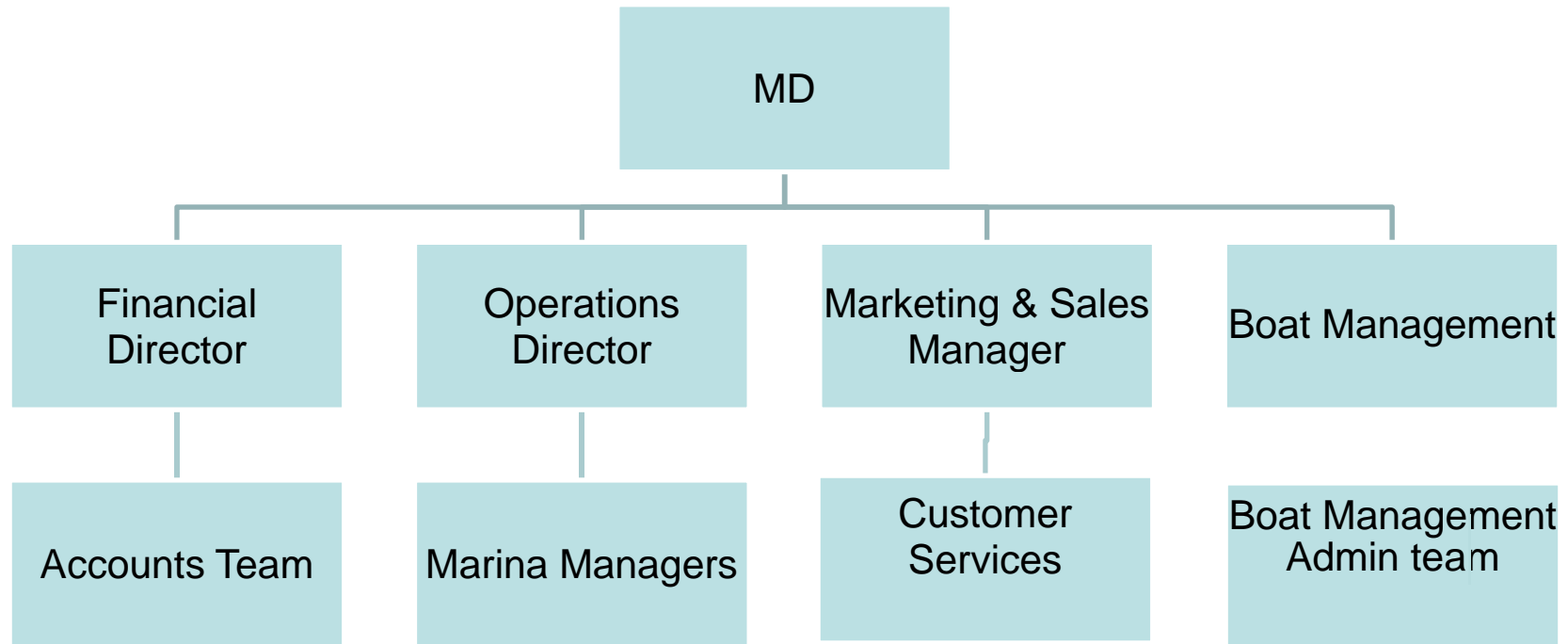
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ABC LEISURE GROUP

ABC Leisure Group Management Structure and Employees



The company is owned by three very experienced individuals who play an active role in running the business. ABC employs around 125 skilled people permanently and over 100 more to assist us in the boat cruising season.

Each area of the business has it's own dedicated Management team supported by Head Office.

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How do we operate?

Boat Management is based in Worcester with Customer Services who operate 7 days a week 363 days a year



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The Team



William
Heads up the Boat
Management business



Janis
Administration for Boat
Management



Lis
Administration for Boat
Management



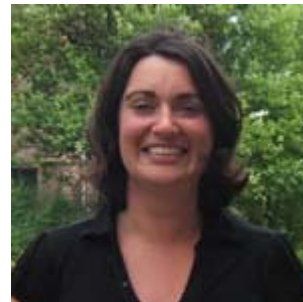
Sam
Accounts for Boat
Management



Edward
Managing Director for the
Group



Carl
Financial Director for the
Group



Haley
Marketing Manager for
the Group



Tracey
Customer Services
Manager for the Group

With the rest of the Group providing support as required

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What are we offering?

- To provide a dedicated Boat Management Team backed by the resources of ABC Leisure Group.
- To carry out all syndicate management, accounting and administration.
- To arrange and chair AGM's
- To provide in house technical advice and support.
- To pass on savings from our buying power and not to mark up purchases.
- To offer discounts on all ABC goods, services, moorings and repairs.
- Our management fees are currently :-
 - Boats: In our marinas - £250 inc VAT per share per annum.
 - Boats: In other marinas - £350 inc VAT per share per annum.
- We are flexible and can do things the way you want them done, or just carry out specific elements if the whole package is not required.
- We can offer you a safe and professional ONE STOP SHOP.

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Full in house technical Support

- We will carry out an Annual boat inspection with a written report on recommended work with quotes to present to the AGM.
- Screening of invoices, work carried out, and costs.
- Technical and legislative boat advice as required
- Arrangement of annual gas inspection, fire extinguisher servicing, portable appliance testing, and boat safety examination etc.
- We arrange for repairs and servicing and negotiate 3rd party charges.
- We can provide 24hr emergency breakdown cover from our own sites.
- No job is too big or small for us to carry out on our own marinas.
- We have access to a fleet of replacement boats in an emergency.
- We can even design and build replacement boats.



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ABC LEISURE GROUP

Share Sales Service

Conqueror
£5,500 – resale share
62ft semi trad
 Lying at Alvechurch Marina



Telephone 0121 445 1133





www.boatsales-uk.com
 ABC Leisure Group Ltd. Reg. Office: Southfield Street, Alvechurch, Worcester WR14 7JG

Conqueror
£5,500 – resale share
62ft semi trad



CHALLENGER NARROWBOAT NO: 24	Current Base: Alvechurch Marina, Worcestershire
Date Launched: July 2001	Style: 62ft Semi Traditional narrowboat
Overall Length: 62ft	Beam: 6ft 10in
Shell Built By: Alexander Boat Builders	Fit Out By: Blue Haven Marine
Bow Thruster: Hydraulic	Engine: Napa Diesel Engine
Electrical Supply: 12V lighting and 240V from the Dabur Diesel Inverter	Cabin Heating: Gas central heating radiators (Aide boiler) and solid fuel stove in Lounge
Towbar: Two pump-out	Water Heating: Cathered heated by gas boiler and by engine
Extra Fittings: Microwave, Gas roll over (overstitch), Fridge, TV/DVD, Radio and CD's to lounge and rear cabin, Rear and Front Crocks Covers, Dyson Vacuum Cleaner, water filter in kitchen, detachable clear garage panel for side door	
Accommodation: Front Lounge (converts to double bed), Dining Area (converts to double bed with dividing screens), Shower/WC/Wash basin, Master Rear Cabin with lengthwise double bed, toilet on suite and wash basin, Traditionally styled rear deck and front well deck	
Complete external repair, including signwriting November 2000.	



www.boatsales-uk.com
 ABC Leisure Group Ltd. Reg. Office: Southfield Street, Alvechurch, Worcester WR14 7JG Reg. No. 288194

- Our boat brokerage service averages more than one second-hand boat sale each week.
- The sale of shares sits nicely alongside this existing boat sales operation providing cross selling opportunities and our extensive promotional activities.
- We offer two share sale options.
- Free promotion with your contact details. You take the telephone calls, arrange the viewings and negotiate the price.
- We do everything for a 5% + VAT commission.

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Free and secure syndicate banking arrangement

- We will arrange a free dedicated Syndicate Bank Account specifically for your boat.
- We can offer you free monthly payment of syndicate fees by Direct Debit or Standing Order to spread your annual costs.
- ABC will prepare an annual budget for approval by the syndicate at their AGM. From this the syndicate agree what the annual fee should be per share. ABC will work to this budget and where there are expenditure variations would seek approval of the Syndicate.
- ABC settles invoices for the syndicate and prepares syndicate accounts. Two signatures are required for payments from the Syndicates bank account. Bank statements are available to the syndicate monthly, and on request.
- A syndicate can have an account at its own nominated bank if it prefers.
- Our method of operation gives you complete financial peace of mind and free independent expert advice when needed.

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What are the typical costs of operating a boat?

Typical costs for a 58 ft boat managed by ABCBM on an ABC marina.

Moorings £2,083

Licence £748.81

Insurance £150

Oil Changes /Servicing £750

Repairs £500

Callouts/Breakdowns £250

Inventory & replacements £300

Miscellaneous £250

Gas £250

Winter Maintenance say £2000

Management Charge (£250 x 12) £3000

TOTAL EXPENDITURE £10,281

ANNUAL COST PER 8% 1/12th (4 Week) Shareholding £856

Monthly Cost/Contribution £71.40 which could be collected by DD.

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How much might we save you each year with ABC?

- If you are managed by us on an ABC marina and use their services you would save around:
 - £1,800 off the management fee compared to our competitors.
 - 10% off the mooring fees which is around £200.
 - 10% off the routine maintenance which is around £200.
 - 10% off gas, diesel and pumpout which is around £500.
 - Free Bank Account.
 - Special Group Insurance Policy Rates.
 - 10% off any exceptional or winter work carried out by an ABC Marina.
- Ignoring the last three items you could **save a massive £2,700** per year which is almost what we charge for annual management.
- We also offer discounted boat hire if you want to visit canals your own boat can't reach, for friends to join you, or emergency boat replacements.

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Finally

- We can be flexible in what services we offer:
 - The syndicate is the customer and we will endeavour to replicate how you already operate, or to provide the service in the way that you actually want it.
 - You can choose how the allocation of week is operated each year. We just implement it the way your Syndicate Agreement sets it out.
 - We would propose working to an annual rolling contract renewed at each AGM, but, if we are not performing satisfactorily an EGM could be called at anytime and a new Management company appointed so you are not locked into a long-term contract.
 - We have an air conditioned meeting room at Alvechurch which is conveniently placed just off the M42 available for holding Syndicate AGM's.
 - We are a professionally run and secure business with audited accounts and an excellent financial track record. .
 - We are happy to start managing your boat while the detail of the management contract is formalised.

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ABC LEISURE GROUP

ABC BOAT MANAGEMENT

**If you would like to discuss our services further
please don't hesitate to contact us:**

Tel: 0330 3330592 (Local rate call)

Email admin@abcboatmanagement.com

www.abcboatmanagement.com